

"Industry News & Helpful Hint" Newsletter

May 12,
2026

Trusts & Estates news article of the week:
"IRS Chief Claims Crackdown on Wealthy Tax Evaders Will Continue"



Summary: In the article "IRS Chief Claims Crackdown on Wealthy Tax Evaders Will Continue," author **Anna Sulkin Stern** details Internal Revenue Service Chief Executive Officer Frank Bisignano's recent congressional testimony regarding the agency's enforcement priorities. Despite a significant 27% reduction in the IRS workforce over the past year and the threat of further budget cuts for 2027, Bisignano maintains that the agency will remain aggressive in auditing high-income individuals and corporations. He reports that enforcement revenue has increased by 12% this year, with the IRS successfully collecting \$2 billion from its top five cases alone.

To compensate for the loss of over 25,000 employees, Bisignano explains that the IRS is pivoting toward a strategy that heavily leverages artificial intelligence and advanced technology. This shift aims to allow the remaining staff to focus on more complex, high-value cases while automating simpler tasks. However, lawmakers remain skeptical, noting that projected audit starts for high-income taxpayers are expected to drop by 66% in 2026. Critics also point to deteriorating customer service and a widening tax gap—estimated at \$696 billion—as evidence that technology may not fully bridge the gap left by a shrinking human workforce.

Read the entire article by clicking [HERE](#).

Helpful hint of the week:
"Pricing Options: Calls, Puts"

This past week, one of our clients asked whether we could price options. The answer is 'yes'. We have a research tool to look up the necessary identifier for pricing. The tool requires: ticker symbol, maturity date, strike price, and number of options.

For any questions, please email us @clientinfo@appraisenj.net



Last week's Trusts & Estates news article:
"Four Tips to Win-and Keep-High-Net-Work Clients"

Last week's Helpful Hint:
"The ESI-APPRAISE Help Center"

[Read more HERE](#)

Notes:
Mon, May 25 is the NASDAQ / NYSE Memorial Day holiday. Our office will be closing at 3:00 p.m. Eastern Time on Fri, May 22 and reopen on Tue, May 26 at 9:00 a.m.

Online services are always available except during scheduled maintenance (see below).

Avoid sending portfolios for pricing between Saturday at 8:00 PM and Sunday at 8:00 AM Eastern Time. Intercontinental Exchange (ICE), our data provider, is offline during that time for maintenance.

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